



Looking Forward

As you may have read in our AANegotiations.com Update last month, the American and APFA teams exchanged comprehensive proposals during our last negotiations session. Over the course of the 11 days, the teams stayed focused and worked hard with Senior Mediator Zachary Jones on some of the most important yet most challenging contract articles. With this, along with the 28 tentative agreements already signed by both teams, we are making progress.

Today, we've shared information about some of the key tentative agreements and company proposals included in our comprehensive. You will find this information posted on AANegotiations.com as well as on the Flight Service Web site; it will also be mailed to the bases.

As you read about the proposals, it is important to keep in mind that they could change as we continue the normal give-and-take of the bargaining process. However, we think there is value in sharing both the company proposals and tentative agreements, in order to demonstrate our commitment to reaching a contract that recognizes the contributions of our flight attendants while allowing the company to be competitive and provide for long-term success. For instance, we're interested in providing flight attendants with more pay, vacation and sick, but we need to look for ways to tie these with productivity that is more in line with other carriers.

The negotiating team and I are hopeful about our next mediated session February 27 – March 3 in Washington, D.C., and look forward to resuming our discussions.

Thank you for your time today. If you have any suggestions for future columns, please [email](#) me. I look forward to hearing from you.

Kind regards,

A handwritten signature in black ink that reads "Cathy D. Scheu". The signature is written in a cursive, flowing style.

Cathy Scheu